Appendix K:

Summary of 2005 JOBZ Business Assistance Reported by Government Agencies in 2006

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2006 Ada, City of		Cl Real	Cl Personal	Total CI	FT Goals	FT Actual PT	Goals	tual RT Goals	RT Actual
2006 Albert Lea, City of	Rainbow Restoration IncCentral MN Office	\$10,000,000		\$10.000 C		104	0 0		0
2006 Alexandria, City of	Shaussy Diesel	\$750,000	\$750,0	\$1	ro	2 0	٥٥	000	0
2006 Alexandria, Cily of	Apol's Harley-Davidson Inc	\$2,500,000		\$3		0	2 0		5
2006 Argyle, City of	BMI Manufacturing inc	\$2,900,00	\$100,0	\$3	15	0	0	0	
2006 Pacific City of	B.J.L., Mig Inc	80			9	Ą	0		000
2006 Bayler City of	Stern Industries New Earth Technologies	SARR OF	\$118 780	1	4	2	0	0	0
2006 Belgrade City of	Lindar Corporation	\$1,000,000	\$25.0	1		14	0		0
2006 Blue Earth, City of	Menard Inc	\$239,36	1	\$239,000	13	0 6	0 0		0
2006 Brainerd, City of		\$0		L		77	0 0		
2006 Browerville, City of	Fina Mood Structures	\$1,000,000		\$1,100,000		0 6	5 0		
2006 Camp Release Township	J & D Construction Inc	\$90,000	\$26			0 60	000	0 0	
2006 Clearbrook, City of	Charb's Welding & Fahrication	0\$				2	0 0		
2006 Cohasset, City of	Dynamic Machining	\$385,000	\$60,000	\$445,000		5	0		
2006 Cohasset, City of	Rapids Hydraulic & Machine Inc.	0\$				2	0		
2006 Crosby City of	United Packaging Inc.	\$370,000	\$10,000			-	0		2 4
2006 Detroit Lakes Development Authority	Doghouse Dyeworks Inc	\$155,000				8	0	L	0
2008 Elbaur Lake City of	Ecklund Manufacturing	\$190.000	ľ	0476	6	7	0		
2008 Ealtmont City of	Cafe Favorites	\$1.500,000	226	\$410,718	0	0	0	9 0	9
2006 Farihault City of	Hawkeye Food Service Distribution	\$3,500,000	\$500,000	4 000 000	G G	0	0		0
2006 Fergus Falls City of		\$2,565,625		3 8	0 57	0 0	0		73
06 Fergus Falls, City of	VIII) III Holdings LLC dba Vinylite Windows	0\$	\$0	C30,000	14	5 0	0		0
2006 Fosston, City of	Spacially Draducts and Table 1	\$438,000		\$498,000	101	5 0	0 0	0 0	
2006 Freeport, City of	Mid Control Usefus A.O.	\$800,000	\$2,700,000	\$3,500,000	132	200	00		0
2006 Glencoe, City of	Miller Manufacturing AC IRC	\$287,178		\$287,178	0	202	Plo		
2006 Grand Rapids EDA	Next Generation Orbitalmin Inc.	\$3,000,000		\$3,000,000	-	200	000		
2006 Hawley, City of	Uslesen's Holdings III Caka Connord Emigrands III	\$450,000	\$151,0	\$601,000	2			000	55
2006 Heron Lake, City of		\$140,000	\$100,000	\$240,000	1	5	1		2
2006 Holdingford, City of	WMD Scepaniak Inc. and Scepaniak Properties, 11 C.	\$3,344,882	\$42,389	\$3,387,271	30	0	0		* 0
2006 Holdingford, City of		4345,000	20	\$345,000	0	0	0	0	0
2006 Lake City, City of	Federal- Mogul Powertrain Inc	O S	0,6	\$0	4	0	0		0
Le center, City of	LUP Manufacturing Process	4320 000	90	0\$	25	25	0		0
2006 Le Sueir County	GeoMask Inc	000,030	000,001 \$	\$420,000	2	2	0	0 0	0
2006 Litchfield, City of	Agri-rolymenx LLP	\$131,417	\$3.040.816	\$3 172 233	0 4	4	0		5
2006 Little Falls, City of	Entrantal Advantures 13.0	\$2,952,951	1	\$3,829,546	40,0	54	0 0		0
	Phoenix Placifics 110	\$243,082	\$22,870	\$265,952	2	-			114
	PRO-FECT Automation Co.on	\$530,000		\$710,000	9	9	2		0 1
2006 Little Falls, City of	AmeriTrak Fleet Solutions 11.0	\$0	\$85,000	\$85,000	3	4	0		10
2006 Little Falls Township	Ace Brothers Welding	\$0		\$0	3	0	0		0
2006 M. J. II. City of	Luverne Welding & Machine Inc	000,0074	\$100	\$850,000	4	10	0	0	0
2006 Madison Late Cit.	Between the Briges Healing Ctr LLC	DA G	\$48,500	\$48,500	2	0	0	0 0	0
2006 Mankato, City of	Pro Fabrication Inc	\$1,627,702	\$273 700	\$1 901 402	4 00	0	0		0
	W.A.B. Construction Co	\$1,152,500	\$185,000	\$1,337,500	07	90	0 0	0	0
	Northland Machine Tec	\$18,632,250		\$18,632,250	2		D C		0 0
	Company of Molroro	\$0	000	\$16,000,000	2	2	0		0 0
		\$380,000	185	\$565,000	3	4	0		200
	ByteSpeed LLC	\$550,000	\$1,000,000	\$1,550,000	9	11	0	1	30
2006 Mora City of	PROffutt Limited Partnership RDO Holdings Co and RDO Equipment Co	90	Q Q	\$0	18	0	0	0 0	0
BEDA		\$299,000	\$314 000	\$613,000	52	0	0		0
	Wountain Power Hydraulics Inc.	\$1,600,000	\$0	\$1,600,000	0 4	0 4	0	2 0	0
	Associated Milk Producers inc	\$3,592,712	\$4,749,467	\$8,342,179	20	ə c	- 0	19	13
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Report Year Grantor Name	Recipient	CIReal	CI Personal	Total Cl F	FT Goals	FT Actual IPT	PT Goals IPT Actual	tual IRT Goals	RT Actual
2006 New York Mills, City of	Industrial Finishing Services Inc	\$306,158	L	\$421,138	9	7	0	L	L
2006 Northfield, City of	Speech Gear Inc	\$0	L		35	36	0		11
2006 Osakis, City of	Lindrite Precision inc	\$550,00			4	88	0	ļ	0
2006 Oslo, City of	Borderline Tire Industries Inc	\$230,000		\$640,000	4	9	0	1	, ,
2006 Owatonna, City of	Phoenix Air Systems LLC	\$63,65			12	29	0		24
2006 Parkers Prairie, City of		\$300,00	\$500		8	8	0	c	10
2006 Perham, City of	Baker Hogan Houx Architecture & Planning PC	\$31,116		L	T	2	0	0	2 2
2006 Perham, City of	Kit Masters	\$380,000	0\$	L	2	2	0	0	10
2006 Perham, City of	Swan Machine LLP	\$	L	\$300,000	6	-	6		1
2006 Perham, City of	Industrial Finishing Service	\$1,100,000	\$900,000	15	30		0 0	7 0	
2006 Perham, City of *	C Martin Media Inc	\$35,000	L		-	200	0 0	20	
2006 Pine City, City of	Daka Corporation	\$315,800	L	\$315,800	15	2 2	2 6		
2006 Pine River, City of	Trussworth Components LLC	0\$	08	l	P	c		200	
2006 Pipestone, City of	Next Generation Power Systems Inc	\$80,000		\$90,000	2	0	0	0	
2006 Pipestone, City of	Suzion Rotor Corporation	\$			23	0	0		
2006 Pipestone, City of	Suzlon Wind Energy Corporation	\$0		0\$	5	0	0		0
2006 Red Wing Port Authority	DB Industries	\$2,389,49		\$2,749,4	52	229	0		206
2006 Red Wing Port Authority	Stencil Cutting & Supply	\$1,285,00	5225.000	S.	6	43	0		23
2006 Red Wing Port Authority	Food Service Specialties	5		1	10	45	0		35
2006 Redwood Falls, City of	SpecSys Inc	5	1		5	13	10		
2006 Rochester, City of	Benchmark Electronics Inc	0\$	\$610,000		56	91	0		
2006 Sartell, City of	Thomas Tool and Supply Inc	\$316,259		\$316,259	0	0	c		12
2006 St. Cloud, City of	Arctic Cold Storage	\$7,834,000	0\$	L	25	20	0		10
Zuus St. Cloud, City of	Goldleaf Plastics	\$5,000,000		\$5,000,000	10	0	0		9
2000 St. Claud, City of	Granite City Dental Lab	\$1,135,00			5	9	0	0 13	3
Soon St. Cloud, City of	Netgain Technologies	0\$	\$500	\$500,000	9	0	0		0 2
2000 St. Jailles, Orly of	Westin Automative	\$66,250	\$777,4		25	31	0		0
2005 Trings City of	Whalen Woods Log Furniture	0\$			ī.	5	0		10
2006 Hullan, City of	Schwan's Home Service Inc	\$225,305	\$4,0	\$229,305	2	0	0		20
2006 Watering City Of	Liywaii Supply	\$700,000	\$0	\$700,000	3	0	0		0
2006 Willmar City of	Wells Co-Pack Foods Inc	35			50	0	0	0	0
2006 William City of	will ar Fabrication LLC	\$1,250,000	\$1,500,0	\$2,750	25	0	0		0
2000 William City Of	Life-Science innovations LLC	O\$	\$0		80	0	0		0
2000 William, City of	Epitopix LLC	€			22	0	0		0
2000 William City of	- 1	\$			79	53	0		0
2000 Winsted, City of	Millerbernd Design and Fabrication)\$			2	6	0		0
ZOUB WINSTER, CITY OF	Millerbernd Manufacturing	\$€			10	0	0		0
SOUS WINSTER CITY OF	Advantage Mailing	€:			10	0	0		0
2006 WINSTED T	Five Star Direct LLC			0\$	40	0	0		0
2000 Willsted Township	AWI Manufacturing Inc	\$775,000	\$812,000	\$	5	0	0		0
2006 Wellington, City of	Beglord Lechnology LLC	\$360,000		\$582,153	5	5	0		9 49
Total World Milgion, Only of	Tourway Iransportation	\$895,000		\$895,000	1	-	0		4
10.013		98 \$95,002,747	\$40,490,212	\$135,492,959	1249	1010	6		970

Note: CI = capital investment
CI Real = land and buildings
CI Personal = equipment
Total CI = land and buildings + equipment
FT = sull-time job
PT = part-time job
RT = retained job
RT = retained job
MI = retained job
MI = retained job
MI = retained job
Middie River Township has not submitted a MBAF final report for MarKitt Country Grain. Recipient terminated JOBZ prior to receiving benefits.

Appendix L:

Summary of 2004 JOBZ Business Assistance Reported by Government Agencies in 2006

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Agencies i
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Reported by
Agreements
JOBZ Business
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Report Year Grantor Name	Clanco rame								The state of the latest designation of the l		
9002	2006 Alfkin County	Mille Lacs Wild Rice Corp.		\$1,000,393	\$309,607	\$1,310,000	3	2	7	4	3
2006	2006 Albert Lea, City of	Larson Mfg Co Inc	9785 E. S.	\$2,350,000	\$150,000	\$2,500,000	. 25	45	0	0	0
2006	Albert Lea, City of	MF Technologies		\$2,300,000	80	\$2,300,000	9	9	0	0	0
2006	Albert Lea, City of	Soymor Cooperative Lecithin		\$4,300,000	\$26.904	\$4,326,904	1	7	0	-	C
2006	2006 Albert Lea, City of	Adilis		\$1 550,000	0\$	\$1.550,000	9	13	, c	0	0
2006	2006 Albert Lea, City of	Trail's Truck Service Center Inc		\$3,400,000	\$0	\$3,400,000	14	18	po	0	24
2006	2006 Albert Lea, City of	Soymor LLC Biodiesel		\$22,800,000	\$9.270	\$22,809,270	20	23	0	0	C
2006	Albert Lea, City of	Albert Lea Select Foods		\$8,000,000	\$4,000,000	\$12,000,000	50	296	c	0	0
2006	2006 Albert Lea, City of	Profit Pro LLC*		\$86,000	\$157,500	\$243 500	16	6	0	+	32
2006	2006 Alexandria, City of	TWF Industries		\$1,800,000	\$200,000	\$2,000,000	2 2	15	, c	- -	100
2006	2006 Alexandria, City of	Pan-O-Gold Baking Company	-	\$325,000	\$10,000	\$335,000	0 0	000	000		2 4
2006	2006 Alexandria, City of			\$2 180 000	\$540,000	42 700	c	2 30		> 0	5 0
2006	2006 Austin City of	Hanson Harillan & Evoquation Inc.		#5,100,000 #220 470	9340,000		200	02	20	5 0	0 0
3000	2000 Augus City of			\$263,172	1	1	7 5		0	D	0
0000	Section 2	Columbia Gear Corp		000,068,14	\$6,565,000	1	38	43	o	ō	0
2002	zuvo bagiey, City of			\$525,000	- 1	5	9	14	0	-	0
5002	ZUUG Bagiey, City of	l eam Industries, Bagley Autobon Inc		\$1,157,985	\$357,731	\$1,515,716	21	21	0	0	0
2002	y	Northsiar Ethanol LLC		\$700,000	\$58,408,100	\$59,108,100	30	43	0	0	0
2006		Wausau Paper of MN_LLC		\$0	\$0	\$0	0	77	0	0	75
5006		MN Soybean Processors and SD Soybean Processo	ors aka MnSP	\$23,307,265	\$39,858,915	\$63,166,180	40	49	0	0	0
2006	2006 Brownsdale, City of			\$300,000	\$180,000	\$480,000	-	3	0	0	5
2006	2006 Byron, City of	Global Dairy Solutions LLC and Ferris Properties LL	277	\$1,135,050	\$0	\$1,135,050	F	2	0	0	-
2006	Byron, City of	Leaf Guard Inc		\$400,000	\$0	\$400,000	-	9	0	0	-
2006	2006 Byron, City of	Schmidt Printing		\$4,034,023	0\$	\$4.034.023	-	30	0	15	0
2006	2006 Carlos Township	Ouick Attach Attachments		\$400,000	Ş	\$400,000	2	-	10	C	c
2006	2006 Chandler, City of	Action Signs & Billboards		09	80	0\$	-	-	0	+	0
2006	Chisholm, City of	MTD Aquisitions Inc		\$1.250.000	\$12500	\$2 500 000	50	1,8	0	· c	, ,
2006	2006 Clarissa, City of	Harley Attachments LLC f.k.a. Glenmac Inc.		08	1	0\$	2	7		, ,	0 0
2006	Cohasset, City of			\$270,000	\$400.0	\$670.000	9	34	0	0	30
2006	2006 Cohasset, City of	Rapids Process Equipment		\$500,000		\$525,000	+	, 6		10	6
2006	2006 Coleraine, City of	Eagle Hospitality		08		08	25	le	0	0	ı c
2006	Cottonwood, City of	Prairie Wild Enterprises Inc		08	\$100,000	\$100 000	9	1		0	o
2006	2006 Cottonwood, City of	Extreme Panel Technologies Inc		\$650,000	\$600,000	\$1,250,000	101	4	C	0	18
2006	2006 Crookston, City of			O\$	\$20,060,000	\$20,060,000	6	4	o	19	200
2006	2006 Daggett Brook Township	Barrett Ad Services Inc		\$525,335	\$2,047,688	\$2 573,023	16	4	0	C	, c
2006		Central Boiler Inc		\$1.599,854	\$2,155,941	\$3,755,795	58	24	, 0	000	
2006		Quality Tool & Machine		\$350,000	\$200,000	\$550,000	0	2	0	0	4
2006	Development Authority	Team Industries Park Rapids-DL		\$441,000	\$684,000	1	4	13	0	0	· c
2006		TrueRide Inc		\$2,114,417	\$772,803	\$2,887,220	101	0	0	c	562
2006	2006 Duluth Seaway Port Authority	Goodin Company		\$1,000,000	\$75,000	1	0	0	0	0	161
2006	2006 East Grandfolks, City of	Pracs Institute Ltd		\$2,500,000	\$750,000	\$3,250,000	18	47	0	0	0
2006	2006 Fairmont, City of	Omega Nutrition**		\$700,000	\$150,000	1	4	4	0	0	0
2006	2006 Faribault, City of	Sage Electrochromics Inc		\$6,950,000	\$1,000,000	\$7,950,000	20	12	0	0	26
2006	2006 Fergus Falls, City of	Rischard Markeling Inc. dba Tag Up		\$355,000	\$88,000	\$443,000	4	4	0	0	0
2006	2006 Fergus Falls, City of	ShoreMaster Inc		80		\$201,777	15	15	0	0	0
2006	2006 Fergus Falls, City of	lnc		\$250,000	\$45,000	\$295,000	-	F	0	0	0
2006	Fergus Falls, City of	WA Kretch LLC dba Cafe Favorites		\$0	\$50,000	\$50,000	0.	13	0	0	0
2006	2006 Fergus Falls, City of			\$1,016,725	0\$	\$1,016,725	4	27	0	0	О
2006	2006 Frazee, City of	Frazee Electric Incorporated		\$267,000	0\$	\$267,000	2	2	0	0	8
2006	2006 Garrield, City of	Golberg Companies Inc		\$300,000	\$240,000	\$540,000	7	7	0	0	0
2006	2006 Gennessee Township	Bushmills Ethanol		\$0	0\$	\$0	25	31	0	0	0
2006	2006 Glencoe, City of	Jungclaus Implement		\$1,800,000	0\$	\$1,800,000	10	5	0	0	17
2002	ZOUG Grante Fails, City of			\$55,000,000	\$5,000,000	\$60,000,000	30	30	0	0	0
2006	2006 Hibbing, City of	٦١,		\$10,000	\$40,000	\$50,000	7	8	0	0	0
2000	miconing, City of	Sunrise Gourmet Foods & Gills Lid		\$100,000	\$163,000	\$263,000	4	2	0	0	12
ZUUD	ZUU6 Proidingiora, City of	I wo Rivers Enterprises, Inc		\$346,000	5150 000	\$496,000	17	;	2	7	~
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Micros Control Entering Section 1 1975	2006 Jackson County	Last Deck Inc		1		-	10	35		C		200
AMOCO LUCKANICATION CANADIGMENT CANADI	2006 Jackson County	Ziedler Inc	79		00	31,360,000	25	6	c	C		
ACCOUNTING Desire from the particular of the p	2006 Jackson County	ď		80	913	34,348,913	16	16	0			
Commontant Exercision Commontant Commontant Exercision Commontant Commo	2006 Jackson County	Ę		- 1	\$0	\$211,000	15	24	0	0		
Manuaria Companies Security	2006 Kasson, City of	1	5	- 1	8	2,729,000	67	113	0	0		
Milliand Production of the Company	2006 Kenyon, City of	Kenyon Ag Services	Ž,	1		2,500,000	2	0	0	0	0	
Hancoon Manufacturing \$15,000	2006 Lake County	Willamette Corporation		1	1	\$260,000	2	2	0	0	0	
Protocol LLUC Control Protocols Protocol LLUC Protocol	2005 Lake Wilson City of	Schmitz Grain Inc	9 10	1	- 1	\$430,000	4	5	0	0	0	
Common Products inc.	2000 Lancaster, City of	Hanson Manufacturing	9		200	1,381,000	0	0	0	0	4	
Strating Worker Earth Four Fabres \$570,000 \$520,000 \$10		PoDCo LLC	9 4		000	\$455,000	9	19	0	3	10	, ,
New Forces Figure	Sough & Sueur, City of	Control Products Inc	9 0		1	\$170,000	7	8	0	3	2	
Ministrat Principals Princi	South LeCenter, City of	동	9 6		04	\$600,000	52	40	0	0	0	
Widner Productive Formation State	Sobe Litchield, City of	∞ =	A A	1	1	000'5/5	2	9	0	0	0	
Number Secretarian Page 19 Pag	2005 Litchield, City of	96	G#	16	1	5,263,781	3	0	0	-	0	
Mayor Macroples Telesevices ESEGIOS STORE STOR	2000 Little Falls, City of	1	9	1		3,200,000	12	10	0	0	0	
Himpart Telemology February	2006 Little Falls, City of	Atomic Learning	¥	Т	12400	\$/5,42/ #000	2	2	0	0	0	
Figure Personney Personn	2006 I one Breist City of	Meyer Associates Teleservices	-	1	0000	\$333,002	2	9	0	-	5	
Country Eliterplase in Country Eliterplase	2006 Lon Praids City of	Impact Technology	75		000,00	4498,000	5 1	27	0	0	0	
County Functioner Functioner State S	2006 Lucan City of	Hway Irailers Inc		L	69	21	ח	5 6	0	0	0	
Manufactor Implement Inc. 1998, 1998, 1998, 1999,	2006/Luverne, City of	Country Enterpises Inc		\$0	90	200	0 0	ه م		8	0	
Numbers Constitution National Productions National Productio	2006 Madison, Cily of	Total Card, Inc	es.	\$	1	7 193 621	150	2 2	5 0	9 0	0	
Hamings Stappy from the particular inc. \$2,289,716 \$1,471,125\$ \$2,756 \$456. \$2,65 \$100 \$100 \$100 \$100 \$100 \$100 \$100 \$10	2006 Marshall, City of	Town Turkov Droducts Inc	\$6		1	\$774,500	200	0	20	5 0	0 0	
National Designation Processing Functions Process	2006 Marshall, City of	Runings Strong Inc	\$2,2		2	3,769,953	200	265	0	0 0	V C	
Majerose Melakorikas Inc. Majerose Inc. Majerose Melakorikas Inc. Majerose Inc.	2006 Marshall, City of	Bunnings Distribution Inc.	0.18		\$0	,048,804	0	0	0	Pe	2 6	c
Name Enterprises Life Constitution Services Inc. et al. 8500,000 \$450,0		Metrose Metalworks Inc		-1		\$25,000	0	0	0	C	18	a c
Minkers Constructions Co	2006 Milan, City of	1_	28			\$455,000	6	8	0	0	4	-
Withdrings Inc. Construction Services Inc. et al. \$60,000 \$65,000 \$65,000 \$65,000 \$60,000 \$6	2006 Moorhead, City of		6	- 1	- 1	\$232,500	-	2	0	0	4	
Milkens Industries inc. Se00,000 Se00,	ZUUD Moornead, City of	Services Inc. et	00	-	1	,208,000	3	18	0	0	31	
SKZ froc Companies from	2006 Marris, City of		g e			\$0	39	0	0	0	0	
SBZ Inc. Constitue inc \$55,00 \$56,00 \$50,00 \$70,000 <td>2006 Mountain City of</td> <td>anies Inc</td> <td></td> <td></td> <td>200</td> <td>\$600,000</td> <td>0</td> <td>0</td> <td>0</td> <td>5</td> <td>26</td> <td>2</td>	2006 Mountain City of	anies Inc			200	\$600,000	0	0	0	5	26	2
Namedian Decision Tooline Namedian Decision Name	2008 Murdook City of	Conestoga Furniture			5 000	000 024	2	8	0	0	8	
New Unit Precision Tool Inc New Unit Tool Inc New	2006 New Ulm City of	Dooley Petroleum Inc**			9	00000	5 4	7 0	0		0	
Marcallion Cabinetry Inc Asid State Sept. 173 Sept. 173 Sept. 173 Sept. 174	2006 New Ulm. City of	Medical Inc	\$4		1	5743 700	000	5 6	0	0	58	
Sale and the common c	2006 New Ulm, City of	Medallos Ostroras	\$3		L	429,517	+	J =	5 6	5 0	0 0	
Authorise Data System	2006 New Ulm, City of	Beacon Promotions Inc	\$3,4	\$5	731	,820,358	30	27	0	0	> c	
Baumgather Environics inc	2006 North Branch EDA	Anderson Windows	28	3	8	000'006	4	4	0	te	0	
Foamerati Packaging Inc Foamerati Packaging Inc September	2006 Olivia, City of		2,04	8	557 \$1	,214,557	102	34	0	0	0	
Miltinesota Concrete Products Inc AbbeyMoor Medical Inc Abbeymoor Medica	2006 Owatonna, City of		700	1	1	245,000	0	0	0	0	12	-
AbbeyMoor Medical Inc	2006 D. I. B. City of	Minnesota Concrete Products Inc	9	1	ľ	135,000	3	Ξ	0	-	9	F
AfAA Financial Inc AfAA Financial Inc \$6,300,000 \$6,216,404 \$1,514,400 \$15 \$2 0 \$1 0 Barrel O Fun Advanced Design & Systems LLC \$6,300,000 \$6,216,404 \$12,518,404 \$2 0		2	¥4.	1	1	420,370	4	2	0	0	0	
Blancarie O Fun Advanced Design & Systems LLC \$6,300,000 \$6,218,404 \$12,518,	2006 Perham City of	AKA Financial Inc	Ó	\perp	1	914,000	15	2	0	-	0	
Advanced Design & Systems LLC	2006 Pine City City of	Barrel O Fun	\$6.30	8		2000	0 0	7	0	0	0	0
Hund Utility Group LLC Andrea LLC Andrea LLC Se32,326 \$133,674 \$766,300 1 0 0 0 0 0 0 0 0	2006 Pine River Township	Advanced Design & Systems LLC	\$26	L	_1_	382 007	777	48	0	0	0	0
Section of the control of the cont	2006 Pipestone, City of	Huni Ullily Group LLC	\$63	l	1	766,007	y -	N C	5	= -	0	CV.
Titratiow inc. Titratiow inc. \$150,000 \$150,000 1 5 0 0 1	2006 Pipestone, City of	Biovares Inc	\$64		1	649,000	- 0	v c	0 0	5 6	4 0	4 10
Redwood Falls, City of Airborne Data System	2006 Proctor, City of	Thrainw inc		\$1	000	150,000	-	2	0	0	5 7	
Redwood Falls, City of Vega Ventures Vega Ventures \$0 \$75,000 \$75,000 \$4 \$0 0 <td>2006 Redwood Falls, City of</td> <td>Airborne Data System</td> <td>€</td> <td></td> <td></td> <td>\$36,000</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>- c</td> <td></td>	2006 Redwood Falls, City of	Airborne Data System	€			\$36,000	0	0	0	0	- c	
Rochester, City of ATD LLC. Mayo Collaborative Services Inc MCSI \$0 \$0 \$0 6 6 0 6 6 0 6 6 0 0 6 0 0 6 0 42 Roseau, City of Polaris Industries Inc Foliaris Industries Inc \$1.90f.13R \$2.90,000 \$590,000 5 6 0 0 0 42	2006 Redwood Falls, City of	Vega Ventures		\$		\$75,000	4	5	0	0	0	
Hochester, City of 4TD LLC. Pace Electronics 53,206,136 55,000,000 92 106 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2006 Rochester, City of	Se Inc		-	1	0\$	4	0	0	0	9	
Color Techniques	2006 Hochester, City of	S	\$3.20		1	000,000	95	106	0	0	0	0
Polaris Inc 10 0 0 0 0 0 42 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2006 Borgan, City of	QC Techniques	\$60		1	206,136	0 1	9	0	0	30	30
	Eval noseau, ony of	Polaris Industries Inc	\$1.90	ê	1	000,000	9	9	0	0	45	353

Report Year Grantor Name	Recipient		CI Real	CI Personal	Total CI	FT Goals	FT Goals FT Actual	PT Goals	PT Goals PT Actual RT Goals RT Actual	RT Goal	s RT Act	nal
2006 Sauk Centre, City of	Oak Ridge Regional Corrections Inc		\$3,000,000	0\$	\$3,000,000	10		0	-	12	0	6
2006 St. Cloud, City of	The Donlin Company		\$3,000,000	0\$	\$3,000,000	10		0		0	56	56
2006 St. Cloud, City of	Eastside Glass Company		\$1,600,000	\$0	\$1,600,000	4	9	0		0	6	19
2006 St. Jame, City of	Performance Plating		\$294,300	\$236,306	\$530,606	18	18	0		0	0	9
2006 St. Peter EDA	HIN III CEC		\$1,200,000	\$1,300,000	\$2,500,000	24	54	0		0	0	0
2006 St. Peter EDA	Exceed Packaging Inc		\$25,000	\$82,000	\$107,000	24	25	0		0	0	0
2006 Staples, City of	Olander Tooling, Inc		\$140,000	\$120,000	\$260,000	4	3	0		0	4	N
2006 Swanville, City of	Rotomolding Inc		\$250,000	\$0	\$250,000	2	9	0		0	2	CV
2006 Troy Township	Beaver Creek Transport Inc		\$830,000	\$175,000	\$1,005,000	2	69	0		4	2	CV
2006 Upsala, City of	Leading Edge Cabinets		\$248,443	\$62,420	\$310,863	9	7	0		0	4	4
2006 Wadena, City of	Willis Rubber Company		\$985,000	\$239,880	\$1,224,880	0		0		0	0	0
2006 Walker, City of	Stille Havn Hus Inc		\$1,300,000	\$125,000	\$1,425,000	25	17	0	2	28	0	0
2006 Walker, City of	Next Innovations LTD		\$2,400,000	\$2,300,000		4	42	0		6	0	4
2006 Waseca, City of	Itron Inc		\$2,100,000	0\$	\$2,100,000	90	7.7	0		-	0	0
2006 Waseca, City of	Elegant Creations		\$500,000	90	\$500,000	2		0		0	3	က
2006 Wheaton, City of	Stoney Brook Wall Covering		\$250,000	90	\$250,000	7	2	0	_	0	0	0
2006 Winnebago, City of	Zierke Built Mfg, Inc		\$250,000	\$1,400,000	\$1,650,000	4	13	0		0	0	0
2006 Winona, City of	Wenonah Canoe		\$1,874,824	\$68,059	\$1,942,883	40	42	0		0	0	0
2006 Wyoming, City of	Polaris Industries Inc		0\$	0\$	\$0	205	202	0		9	0	0
Totals		13	131 \$230,789,229 \$223,969,311 \$454,758,540	\$223,969,311	\$454,758,540	2079	2659	7	133		716	1161
												-

Note: * Recipient has failed to fulfill all goals and obligations in the business assistance agreement.

*** JOBZ agreement terminated before recipient received JOBZ benefits.

CI = capital investment

CI Real = land and buildings

CI Personal = equipment

Total CI = land and buildings + equipment

FT = full-time job

PT = part-time job

PT = retained job

Appendix M:

Summary of 2005 Biozone Business Assistance Agreements Reported by Government Agencies in 2006

Summary of 2005 Biozone Business Assitance Agreements Reported by Government Agencies in 2006

Report Year Grantor Name	Recipient	FT Goals	FT Actual P	FT Goals FT Actual PT Goals RT Goals RT Actual	als RT Actual
2006 Mpls Community Planning and Economic Development	Excorp Medical Inc	0	0	0	0 0
2006 Saint Paul, City of	Gel-Del Technologies Inc	3	4	0	0
2006 Saint Paul, City of	UEL Real Estate Holdings LLC	0	0	0	0 0
2006 Saint Paul, City of	Prism Research LLC	18	22	0	0 0
2006 Saint Paul, City of	Innovative Surface Technologies LLC	7	2	0	0 0
Totals	9	28	33	0	0

Appendix N:

Summary of 2004 Biozone Business Assistance Agreements Reported by Government Agencies in 2006

Summary of 2004 Biozone Business Assistance Agreements Reported by Government Agencies in 2006

Report Year Grantor Name	Recipient	FT Goals FT Actual PT Goa	FT Actual PT Goals RT Goals RT Actual
2006 Mpls Community Planning and Economic Development	Shepard Medical Company	27 0	0 1.9 0
2006 Mpls Community Planning and Economic Development	Twin Star Medical Inc	0 0	0 1.6 0
		2 27 0	0 3.5 0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2006

Ag Vantage, Inc.

Princeton

I. Development Assistance Agreements Awarded in 2006

	Assistance Amount	Agreement Number
State Treasurer's Small Business STEP	150,000.00	06 TR10002
Organization/Project Site Information		
Chief Officer or authorized designee	Ronald Hagemann	
Title	President	
Address	P.O. Box 2129	
	Loves Park, IL 61132	
	USA	
Phone	815-979-9447	
E-mail	ron_agvantage@yahoo.com	
Standard Industrial Classification Number (SIC#)	0115	
North American Industry Classification System (NAICS)	541710	

No

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2006

Ag Vantage, Inc.

Princeton

IV. Job Creation and Retention Data

Program Type

State Treasurer's Small Business STEP

Agreement Number

06 TR10002

Assistance Amount

150,000.00

1		Report Header Definitions
1	Wages	Average Annual Salary by Classifications
	Full-Time	Permanent Full-Time
	+/-	Gain or (Loss)

Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
NONE	0.00	0	0	0	0
Totals:		0	0	0	0

Number of Employees As of the Date of the Report (12/31/2006)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
NONE	0.00	0	0	0	0	0	0	0
Totals		0	0	0	0	0	0 .	0

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Manufacturing	40000.00	2	2	0	0
Totals:		2	2	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2006

Ag Vantage, Inc.

Princeton

Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
NONE	0.00	0	0	0	0
Totals:		0	0	0	0

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2006

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
				* 12 ** **
Admnistration	12/31/2007	1	\$120,000.00	\$120,000.00
Manufacturing	12/31/2007	3	\$40,000.00	\$120,000.00
Totals:		4		\$240,000.00

Job Creation Data Explanatory Notes

If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

Still in R and D for project

Annual Report of Recaptures Provision by Program

For Jan.1, 2004 to Dec. 31, 2006 Published June1, 2007

Business Development Public Infrastructure Program

Total number of companies that have received benefits as defined within the Act since Jan. 1, 2004	9
Total number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006	1
Total number of completed recapture efforts since Jan. 1, 2004	0
Total number of recapture efforts initiated since Jan. 1, 2004	1
Total number of waivers granted since Jan. 1, 2004)

EDGE Tax Credit

Total number of companies that have received benefits as defined within the Act since Jan. 1, 2004	139
Total number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006	0
Total number of completed recapture efforts since Jan. 1, 2004	0
Total number of recapture efforts initiated since Jan. 1, 2004	0
Total number of waivers granted since Jan. 1, 2004	0

Employee Training Investment Program

Total number of companies that have received benefits as define	d within the Act since Jan. 1, 2004	100
Total number of recipients in violation of the terms of the develope	ment agreement as of Dec. 31, 2006	. 6
Total number of completed recapture efforts since Jan. 1, 2004		12
Total number of recapture efforts initiated since Jan. 1, 2004		18
Total number of waivers granted since Jan. 1, 2004		0

Enterprise Zone Expanded M&E Sales Tax Exemption

Total number of companies that have received benefits as defined within the Act since Jan. 1, 2004	11
Total number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006	0
Total number of completed recapture efforts since Jan. 1, 2004	0
Total number of recapture efforts initiated since Jan. 1, 2004	0
Total number of waivers granted since Jan. 1, 2004	0

Annual Report of Recaptures Provision by Program

For Jan.1, 2004 to Dec. 31, 2006 Published June1, 2007

Enterprise Zone State Utility Tax Exemption

Total number of companies that have received benefits as defined within the Act since Jan. 1, 2004	12
Total number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006	0
Total number of completed recapture efforts since Jan. 1, 2004	0
Total number of recapture efforts initiated since Jan. 1, 2004	0
Total number of waivers granted since Jan. 1, 2004	0

High Impact Business Designation

Total number of companies that have received benefits as defined within the Act since Jan. 1, 2004 7
Total number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006 0
Total number of completed recapture efforts since Jan. 1, 2004
Total number of recapture efforts initiated since Jan. 1, 2004 0
Total number of waivers granted since Jan. 1, 2004

Large Business Development Assistance Program

Total	number of companies that have received benefits as defined within the Act since Jan. 1, 2004 36
Total	number of recipients in violation of the terms of the development agreement as of Dec. 31, 2006
Total	number of completed recapture efforts since Jan. 1, 2004
Total	number of recapture efforts initiated since Jan. 1, 2004 5
Total	number of waivers granted since Jan. 1, 2004

Kuczenski, Tracy

From:

Sen.Sullivan Sent:

Tuesday, May 29, 2007 10:14 AM Shannon, Pam; Mueller, Janice; Sundberg, Christopher; Kuczenski, Tracy; Block, Cindy; To:

Cekosh, Nick; Esser, Eric; Esser, Jennifer; Frings, Roger; Groves Batiza, Monica; Guardiola, Diana; Johannes, Sarah; Popp, Sarah; Prentiss, Mike; Rep.Cullen; Rep.Kerkman; Rep.Parisi; Rep.Rhoades; Rosser, Lewis; Sen.Cowles; Sen.Decker; Sen.Lasee; Sen.Lassa; Sen.Sullivan; Smith, Ryan; Vander Meer2, John; Vrieze, Charlene; Warren, Linda; Whitmore, Lori; Williams,

Ritch: Worcester, Barbara

Matthews, Pam; Chrisman, James Cc:

JLAC Economic Development Working Group Subject:

JLAC Working Group Participants:

We will have the first meeting of the Joint Legislative Audit Committee's Economic Development Working Group on Tuesday, June 5th, at 1:00 p.m.. The meeting will be held at the Legislative Council's Large Conference Room, 1 E. Main St., Suite 401.

We will begin our discussion with a working draft that is being prepared by LRB. The draft will consist of the recommendations from LAB's audit and suggestions made from testimony at our recent public hearing.

Please RSVP to Lewis Rosser (6-2512) in my office by Thursday May 31, so that we can properly notice the meeting if necessary.

Thanks,

Jim Sullivan

Economic Development Audit Working Group Meeting June 5, 2007

- I. Welcome, introductions, and overview remarks
- II. Presentation and discussion of preliminary draft
- III. Presentation and discussion of other options for legislative action
- IV. Discussion of process for next steps
- V. Scheduling next meeting
- VI. Adjournment

Items for Legislative Consideration Based on Legislative Audit Bureau Report 06-9: A Review of State Economic Development Programs

Consolidation of Active Programs

In addition to the inactive and unfunded economic development programs that could be eliminated, there are some duplicative active programs that could be eliminated or consolidated.

- A. The Legislature could consider consolidating or eliminating three programs administered by the Department of Commerce that are funded with gaming revenue and duplicate other programs:
 - Economic Diversification Early Planning Grants (program 55, from report 06-9) From fiscal year (FY) 2001-02 through FY 2004-05, it provided 11 grants totaling \$77,500 to individuals and businesses to develop business plans for projects that will remediate contaminated property or diversify the local economy. The program's purpose duplicates other planning programs for individuals and businesses, including: Commerce's Economic Impact Early Planning Grants (program 57), Rural Early Planning Grants (program 84), and Urban Early Planning Grants (program 107).
 - Economic Diversification Grants and Loans (program 56) From FY 2001-02 through FY 2004-05, it provided 34 grants and loans totaling \$4.9 million to businesses to remediate contaminated property or to diversify the local economy. Eligible activities include purchasing land, constructing buildings, remodeling facilities, or purchasing equipment. This program's purpose duplicates several other programs, including: Commerce's Brownfields Grant Program (program 25), Community Development Block Grant (CDBG) Blight Elimination and Brownfields Redevelopment (program 40), CDBG Economic Development Grants and Loans (program 42), Rural Economic Development Grants and Loans (program 85), and Wisconsin Development Fund Major Economic Development Program (program 101); as well as the Brownfield Site Assessment Grant Program (program 112), which is administered by the Department of Natural Resources (DNR).
 - Economic Impact Early Planning Grants (program 57) From FY 2001-02 through FY 2004-05, it provided 12 grants totaling \$35,100 to individuals and businesses negatively affected by casino gaming to develop business plans. The program's purpose duplicates other planning programs for individuals and businesses, including: Commerce's Economic Diversification Early Planning Grants (program 55), Rural Early Planning Grants (program 84), and Urban Early Planning Grants (program 107).

eligibility without produce finding of program and direct the graning movey elscower commence to establish eligibility within and, in addition to what JFC did its motion 300) directed

options: 1. eximinate A1, A2, A3 4 routes eleculier

2 · consolidate Al, AZ, A3

3. send some

4 from A1,

A2, and/or

A3 to

one of the

programus

under A1, A2

- B. The Legislature could consider consolidating four brownfields remediation programs, which are administered by Commerce and DNR:

 Rocs let involved in weating of thee.
 - The Brownfields Grant Program (program 25) is administered by Commerce.

 From FY 2001-02 through FY 2004-05, it provided 47 grants totaling

 \$19.4 million to businesses, local governments, and organizations to remediate contaminated industrial and commercial properties.
- 2) CDBG Blight Elimination and Brownfields Redevelopment (program 40) is administered by Commerce. From FY 2001-02 through FY 2004-05, it provided ten grants totaling \$3.2 million to local governments to assess and remediate contamination on commercial and industrial sites.

bring with accuses in.

Don't eliminate or consider what

- 3) Brownfield Site Assessment Grant Program (program 112) is administered by DNR. From FY 2001-02 through FY 2004-05, it provided 196 grants totaling \$6.8 million to local governments to assess and remediate contaminated industrial and commercial properties.
- 4) Dry Cleaner Environmental Response Fund Program (program 113) is administered by <u>DNR</u>. From FY 2001-02 through FY 2004-05, it provided 82 grants totaling \$3.9 million to investigate and remediate contamination from dry cleaning solvents at current and former dry cleaning facilities and to prepare these sites for future redevelopment.

C. The Legislature could consider consolidating several grant and loan programs for

Lo should eventuly go away (a small finity -oriented programme that clean up ...) but not yet?

minority business development, which are administered by Commerce: into one propress

remaining pagrams not a 101 of \$

- Minority Business Development Grants and Loans (program 66) From FY 2001-02 through FY 2004-05, it provided 25 loans totaling \$1.3 million to minority-owned businesses to assist with start-up and expansion costs. Funds may be used for operating expenses or to purchase land, pay construction costs, acquire existing businesses, or purchase equipment.
- 2) Minority Business Revolving Loan Fund Grants (program 69) From FY 2001-02 through FY 2004-05, it provided one grant for \$100,000 to a local economic development corporation. Funds may be used to establish, expand, or continue a revolving loan fund that benefits minority-owned businesses or minority group members.
- 3) Minority Early Planning Grants (program 70) From FY 2001-02 through FY 2004-05, it provided 98 grants totaling \$298,400 to minority-owned businesses to develop business plans.

4) Minority Entrepreneurial Training Grants (program 71) - From FY 2001-02 through FY 2004-05, it provided 221 grants totaling \$179,100 for tuition reimbursement to prospective minority business owners. Reimbursement may be for up to 75 percent of the cost of attending entrepreneurial training classes provided by UW Small Business Development Centers.

Per. Jes. - hold for B. The Legislature could consider consolidating or eliminating three similar programs that Commerce has created under the authority granted in s. 560.155, Wis. Stats., for the establishment of employee training grants. Businesses may use the grants to train new or existing employees. Eligible training costs are tuition and materials directly related to the employee's work requirements, but not wages. The three programs be roke proved include:

Who is doing .

Minority Business Employees Skills Training (program 67). From FY 2001-02 through FY 2004-05, it provided three grants totaling \$15,000.

Rural Business Employees Skills Training (program 83). From FY 2001-02 through FY 2004-05, it provided 27 grants totaling \$131,500.

Business Employees Skills Training (program 97). From FY 2001-02 through FY 2004-05, it provided 48 grants totaling \$199,500.

why is this of sugaran divided into there three pagnam.

2 defenctive:

These programs duplicate the Workforce Advancement Training Grants program administered by the Wisconsin Technical College System, which was created by 2005 Wisconsin Act 25 and can also be used by businesses to train employees. A total of \$2.0 million in GPR was appropriated for this program for the 2005-07 biennium.

Could collage plese programs into commerce?

3 mil

- E. Finally, the Legislature could consider consolidating seven development zone programs administered by Commerce. Every part of Wisconsin is included in at least one type of development zone, and tax credits awarded to businesses under these programs are based on similar requirements. All zone programs award tax credits for job creation. With the exception of the Enterprise Zone Program, all programs also provide credits for environmental remediation expenses, and four of the programs—Airport Development Zone Program, Agricultural Development Zone Program, Development Opportunity Zone Program, and Technology Zone Program—provide tax credits for capital investments.
- 1) Airport Development Zone Program (created by 2005 Wisconsin Act 487) new offers tax credits to businesses that locate or expand within zones and that intend to construct or expand an airport. The program is in development, but it will award credits based on the number of full-time jobs created, capital investments, and environmental remediation expenses. Zones will be designated in areas that are economically disadvantaged.
 - 2) Agricultural Development Zone Program (program 47) offers tax credits to agricultural businesses that locate or expand in one of four designated zones.

Zones are very popular.

evens area in herste is included in one 2012 - but some 2010s home content mot are hodge folder of content.

not flexible.

whose more important: sperific subject over of zone or giving commence Plexibility to place condite where they were the greatest need.

Credits are awarded based on the number of full-time jobs created or retained, capital investments, and environmental remediation expenses. The 18 counties not designated as technology zones are designated as agricultural development zones. A total of \$839,800 in tax credits were awarded from 2001 to 2004.

- 3) Community Development Zone Program (program 48) offers tax credits to businesses that locate or expand in a designated zone. Credits are awarded based on the number of full-time jobs created or retained and environmental remediation expenses. Twenty-two zones have been designated in areas that are economically disadvantaged. A total of \$7.3 million in tax credits were awarded from 2001 to 2004.
- 4) Development Opportunity Zone Program (program 49) offers tax credits to businesses that locate or expand in a legislatively designated zone. Credits are awarded based on the number of full-time jobs created or retained, capital investments, and environmental remediation expenses. Six zones have been designated by statute. A total of \$4.7 million in tax credits were awarded from 2001 to 2004.
- Enterprise Zones Program (created by 2005 Wisconsin Act 361) offers tax credits to businesses that locate or expand in a designated zone. The program is in development, but it will award credits based on job creation, wages paid, and employee training costs. Zones will be designated in areas that are economically disadvantaged.
 - 6) Enterprise Development Zone Program (program 50) offers tax credits to businesses that locate or expand in a designated zone. Credits are awarded based on the number of full-time jobs created or retained and environmental remediation expenses. As of June 30, 2005, 62 zones had been designated in areas that are economically disadvantaged. A total of \$41.2 million in tax credits were awarded from 2001 to 2004.
- Technology Zone Program (program 51) offers tax credits to technology-based businesses that locate or expand in one of eight designated zones. Credits are awarded based on the number of full-time jobs created or retained, capital investments, environmental remediation expenses, property taxes paid, and new employee wages. The 54 counties not designated as agricultural development zones are designated as technology zones. A total of \$2.3 million in tax credits

Kyl.

were awarded from 2001 to 2004.

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Improving Accountability for Grant and Loan Programs

To enhance accountability for the expenditure of public funds, the Legislature could place specific requirements on agencies that award economic development grants and loans, which include the departments of Agriculture, Trade and Consumer Protection;

4

Commerce; Natural Resources; Tourism; Transportation; the Wisconsin Housing and Economic Development Authority; and some University of Wisconsin institutions.

The Legislature could require that all agencies develop clear, measurable goals tied to the grant and loan funds they award. This could, for example, include requiring agencies to:

- establish specific programmatic goals for each of the grant and loan programs they administer and ensure that each goal is directly related to specific legislative policy objectives;
- establish at least one quantifiable benchmark for each program goal;
- specify in contracts with grant and loan recipients the type of information on actual performance that recipients will be required to report, such as the number of jobs created and employees trained, as well as specify the frequency and format for reporting the required information;
- compare information on the projected or anticipated results of each goal with actual outcomes; and
- for a sample of grants and loans, independently verify the information contained in recipients' reports on an annual basis.

Increasing Transparency

Currently, state agencies provide limited information to the public about projects receiving state economic development assistance. Other states, including Minnesota and Illinois, have implemented measures to inform taxpayers about how state funds are used to assist businesses, local governments, and other organizations.

To improve the transparency in the use of state funds for economic development projects, the Legislature could, for example, require Commerce to include in its annual legislative report on economic development programs information on:

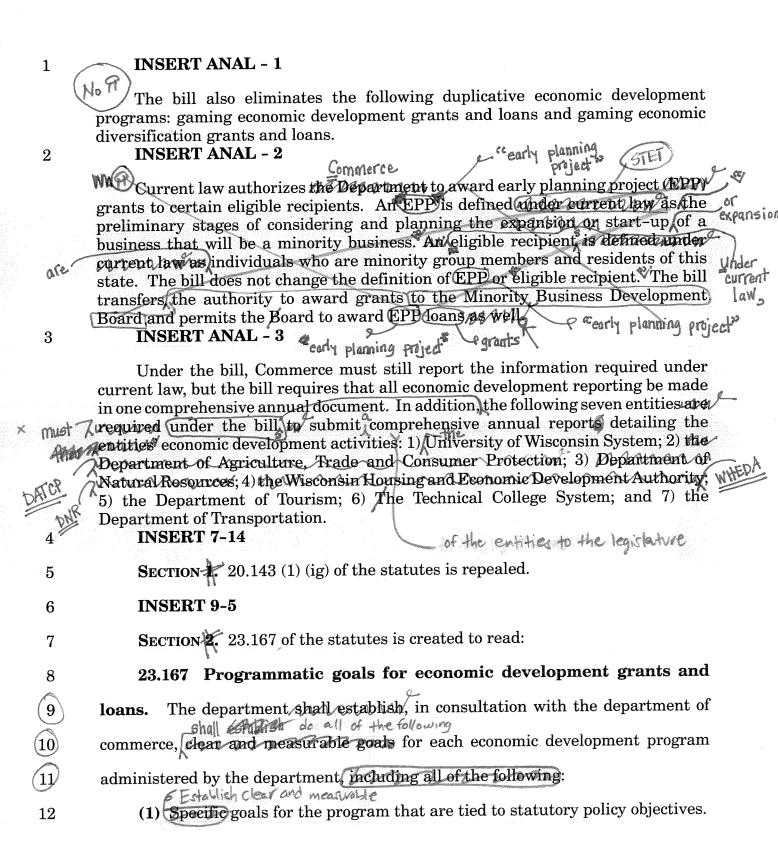
- the number of grants made;
- the number of loans made;
- the amount of each grant and loan;
- the recipient of each award; and
- the total amount of grants and loans received by each recipient.

To be most useful, this information could be combined with data on program performance and compiled into a report published on the Internet.

Program Funding Sources

Program Number	Program Name	Funding Source	Funding Detail
25	Brownfields Grant Program	Segregated Revenue	Environmental Fund— Fees and Surcharges
40	CDBG Blight Elimination and Brownfields Redevelopment	Federal Revenue	-
42	CDBG Economic Development Grants and Loans	Federal Revenue	- .
47	Agricultural Development Zone Program	General Purpose Revenue (GPR)	_
48	Community Development Zone Program	GPR	-
49	Development Opportunity Zone Program	GPR	-
50	Enterprise Development Zone Program	GPR	-
51	Technology Zone Program	GPR	-
55	Economic Diversification Early Planning Grants	Program Revenue (PR)	Tribal Gaming Revenue
56	Economic Diversification Grants and Loans	PR	Tribal Gaming Revenue
57	Economic Impact Early Planning Grant	PR	Tribal Gaming Revenue
66	Minority Business Development Grants and Loans	GPR, PR	PR – Loan Repayments
67	Minority Business Employees Skills Training	GPR, PR	PR – Loan Repayments
69	Minority Business Revolving Loan Fund Grants	GPR, PR	PR – Loan Repayments
70	Minority Early Planning Grants	GPR, PR	PR – Loan Repayments
71	Minority Entrepreneurial Training Grants	GPR, PR	PR – Loan Repayments
83	Rural Business Employees Skills Training	GPR, PR	PR – Loan Repayments
84	Rural Early Planning Grants	GPR, PR	PR – Loan Repayments
85	Rural Economic Development Grants and Loans	GPR, PR	PR – Loan Repayments
97	Business Employees Skills Training	GPR, PR	PR – Loan Repayments
101	Wisconsin Development Fund – Major Economic Development Program	GPR, PR	PR – Loan Repayments
107	Urban Early Planning Grants	GPR, PR	PR – Loan Repayments
112	Brownfield Site Assessment Grant Program	Segregated Revenue	Environmental Fund— Fees and Surcharges
113	Dry Cleaner Environmental Response Fund Program	Segregated Revenue	Dry Cleaner Environmental Response Fund—Fees

2007-2008 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU



	Establish least
1	(2) At minimum one quantifiable benchmark for each program goal described
2	in sub. (1).
3	(3) A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the
5	department and the performance measures to be included in the reports.
(6)	(4) A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in subs. (1) and (2).
9	(5) A requirement that the board annually and independently verify, from a
10	sample of grants and loans, the accuracy of the information required to be reported
11	under sub. (3).
12	SECTION 23.169 of the statutes is created to read:
13	23.169 Economic development assistance reporting. Annually, no later
14	than October 1, the department shall submit to the legislature under s. 13.172 (2) a
15	comprehensive report assessing economic development programs administered by
16	the department. The report shall include all of the information required under s.
17	560.01 (2) (am). The department shall collaborate with the department of commerce
18	to make readily accessible to the public on an Internet-based system the information
19	required under this section.
20	INSERT 9-23
21	SECTION 36.09 (1) (am) of the statutes is created to read:
22	36.09 (1) (am) The board shall establish, in consultation with the department
23	of commerce, clear and measurable goals for each economic development program
(24)	administered by the board including all of the following:
25	1. Specific goals for the program that are tied to statutory policy objectives.

_	Establish
1	2. At minimum one quantifiable benchmark for each program goal described
2	in subd. 1.
3	3. A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the board
5	and the performance measures to be included in the reports.
6	4. A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in subds. 1. and 2. \checkmark
9	5. A requirement that the board annually and independently verify, from a
10	sample of grants and loans, the accuracy of the information required to be reported
11	under subd. 3.
12	SECTION 36.11 (29r) of the statutes is created to read:
13	36.11 (29r) Economic development assistance reporting. Annually, no later
14	than October 1, the board shall submit to the legislature under s. 13.172 (2) a
15	comprehensive report assessing economic development programs administered by
16	the board. The report shall include all of the information required under s. 560.01
17	(2) (am). The board shall collaborate with the department of commerce to make
18	readily accessible to the public on an Internet-based system the information
19	required under this subsection.
20	SECTION 38.04 (1m) of the statutes is created to read:
21	38.04 (1m) Programmatic goals for economic development grants and loans.
22 23	The board shall establish, in consultation with the department of commerce, clear ado an of the following and measurable goals for each economic development program administered by the
24)	board, including all of the following:
(25)	(a) Specific goals for the program that are tied to statutory policy objectives.
	Establish clear and measureable

	- stablish
$\left(\begin{array}{c} 1 \end{array}\right)$	(b) At training one quantifiable benchmark for each program goal described
2	in par. (a).
¥ 3	(c) A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the board
ggyanden de	and the performance measures to be included in the reports.
5	\checkmark
6)	(d) A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in pars. (a) and (b).
9	(e) A requirement that the board annually and independently verify, from a
10	sample of grants and loans, the accuracy of the information required to be reported
11	under par. (c).
12	SECTION 38.04 (10m) of the statutes is created to read:
13	38.04 (10m) Economic development assistance reporting. Annually, no later
14	than October 1, the board shall submit to the legislature under s. 13.172 (2) a
15	comprehensive report assessing economic development programs administered by
16	the board. The report shall include all of the information required under s. 560.01
17	(2) (am). The board shall collaborate with the department of commerce to make
18	readily accessible to the public on an Internet-based system the information
19	required under this subsection.
20	SECTION 41.11 (1g) of the statutes is created to read:
21	41.11 (1g) Programmatic goals for economic development grants and loans.
22	The department shall establish, in consultation with the department of commerce,
(23)	shall establish do all of the following clear and measurable goals for each economic development grant or loan program
24)	administered by the department including all of the following:
25)	(a) Specific goals for the program that are tied to statutory policy objectives.

$\widehat{1}$	(b) At minimum one quantifiable benchmark for each program goal described
2	in par. (a).
3	(c) A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the
5	department and the performance measures to be included in the reports.
6	(d) A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in pars. (a) and (b).
9	(e) 5. Arequirement that the department annually and independently verify, from
10	a sample of grants and loans, the accuracy of the information required to be reported
11	under par. (c).
12	SECTION 41.11 (1r) of the statutes is created to read:
13	41.11 (1r) Economic development assistance reporting. Annually, no later
14	than October 1, the department shall submit to the legislature under s. 13.172 (2) a
15	comprehensive report assessing economic development programs administered by
16	the department. The report shall include all of the information required under s.
17	560.01 (2) (am). The department shall collaborate with the department of commerce
18	to make readily accessible to the public on an Internet-based system the information
19	required under this paragraph.
20	SECTION 10: 84.01 (6m) of the statutes is created to read:
21	84.01 (6m) Programmatic goals for economic development grants and loans.
22	The department shall establish, in consultation with the department of commerce, shall establish do all of the following clear and measurable goals for each economic development grant or loan program
24)	administered by the department, including all of the following:
(25)	(a) Specific goals for the program that are tied to statutory policy objectives.
	Establish clear and measurable

1	(b) At minimum one quantifiable benchmark for each program goal described
2	in par. (a).
3	(c) A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the
5	department and the performance measures to be included in the reports.
6	(d) A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in pars. (a) and (b).
9	(e) A requirement that the department annually and independently verify,
10	from a sample of grants and loans, the accuracy of the information required to be
11	reported under par. (c).
12	SECTION 2: 84.01 (11m) of the statutes is created to read:
13	84.01 (11m) Economic development assistance reporting. Annually, no later
14	than October 1, the department shall submit to the legislature under s. 13.172 (2) a
15	comprehensive report assessing economic development programs administered by
16	the department. The report shall include all of the information required under s.
17	560.01 (2) (am). The department shall collaborate with the department of commerce
18	to make readily accessible to the public on an Internet-based system the information
19	required under this subsection.
20	SECTION 12. 93.07 (18) of the statutes is created to read:
21	93.07 (18) PROGRAMMATIC GOALS FOR ECONOMIC DEVELOPMENT GRANTS AND LOANS.
22	To establish, in consultation with the department of commerce, release and
2 3	measurable goals for each economic development grant or loan program of agriculture, trade and consumer protection administered by the department including all of the following:
24	administered by the department, including all of the following:
25	(a) Specific goals for the program that are tied to statutory policy objectives.
	Establish clear and measureable

Establish

1	(b) At minimum one quantifiable benchmark for each program goal described
2	in par. (a).
3	(c) A requirement that each contract with a recipient of a grant or loan under
4	the program specify the frequency and format of reports to be submitted to the
5	department and the performance measures to be included in the reports.
6	(d) A method for evaluating the projected or anticipated results of the grant or
7	loan program with actual outcomes as determined by evaluating the information
8	described in pars. (a) and (b).
9	(e) A requirement that the department annually and independently verify,
10	from a sample of grants and loans, the accuracy of the information required to be
11	reported under par. (c).
12	SECTION 13. 93.07 (20) of the statutes is created to read:
13	93.07 (20) Economic development assistance reporting. Annually, no later
14	than October 1, to submit to the legislature under s. 13.172 (2) a comprehensive
15	report assessing economic development programs administered by the department.
16	The report shall include all of the information required under s. $560.01(2)(am)$. The
17	department shall collaborate with the department of commerce to make readily
18	accessible to the public on an Internet-based system the information required under
19	this subsection.
20	INSERT 10-6
21	SECTION 12. 234.032 of the statutes is created to read:
22	234.032 Programmatic goals for economic development grants and
23	loans. The authority shall establish, in consultation with the department of
24	commerce, clear and measurable goals for each economic development grant or loan
25)	program administered by the authority, including all of the following:

. Establish clear and measurable (1) Specific goals for the program that are tied to statutory policy objectives. (2) At minimum one quantifiable benchmark for each program goal described in sub. (1). 3 (3) A requirement that each contract with a recipient of a grant or loan under 4 the program specify the frequency and format of reports to be submitted to the 5 authority and the performance measures to be included in the reports. 6 (4) A method for evaluating the projected or anticipated results of the grant or 7 loan program with actual outcomes as determined by evaluating the information 8 described in subs. (1) and (2). 9 (5) A requirement that the authority annually and independently verify, from 10 a sample of grants and loans, the accuracy of the information required to be reported 11 under sub. (3). 12 **SECTION 15.** 234.255 of the statutes is created to read: 13 234.255 Economic development assistance reporting. Annually, no later 14 than October 1, the authority shall submit to the legislature under s. 13.172 (2) a 15 comprehensive report assessing economic development programs administered by 16 the authority. The report shall include all of the information required under s. 560.01 17 (2) (am). The authority shall collaborate with the department of commerce to make 18 readily accessible to the public on an Internet-based system the information 19 required under this section. 20 21 **INSERT 11-22 SECTION 16.** 560.01 (2) (ae) of the statutes is created to read: 22 560.01 (2) (ae) Programmatic goals for economic development grants and loans. 23 The department shall establish clear and measurable goals for each economic 24

Z do all of the following

	development grant or loan program administered by the department, including all
(2)	of the following: Establish clear and measurable
3	1. Specific goals for the program that are tied to statutory policy objectives.
4	2. At minimum one quantifiable benchmark for each program goal described
5	in subd. 1.
6	3. A requirement that each contract with a recipient of a grant or loan under
7	the program specify the frequency and format of reports to be submitted to the
8	department and the performance measures to be included in the reports.
9	4.) A method for evaluating the projected or anticipated results of the grant or
10	loan program with actual outcomes as determined by evaluating the information
11	described in subds. 1. and 2.
$\widehat{12}$	5. A requirement that the department annually and independently verify, from
13	a sample of grants and loans, the accuracy of the information required to be reported
14	$\mathbf{under\ subd.\ 3.}$
15	SECTION 1. 560.01 (2) (am) of the statutes is created to read:
16	560.01 (2) (am) Economic development assistance reporting. Annually, no later
17	than October 1, the department shall submit to the legislature under s. 13.172 (2) a
18	comprehensive report assessing economic development programs administered by
19	the department. The department shall make readily accessible to the public on an
20	Internet-based system the information required under this paragraph. The report
21	shall include all of the following information:
22	1. A description of each program.
23	2. Quantifiable performance measures directly related to the purpose of the
24	program.
25	3. A comparison of expected and actual program outcomes.

24	CHAPTER 560
23	statutes is amended to read:
22	History: 2005 a. 487; s. 13.93 (1) (b) Section 20. Subchapter VII (title) of chapter 560 [precedes 560.80] of the
21	extent permitted under section 383 of the Internal Revenue Code.
20	par. (b) $\underline{1}$ are not transferable to another person, business, or location, except to the
19	560.7995 (4) (e) The tax benefits for which a person is certified as eligible under
18	History: 2005 a. 487; s. 13.93 (1) (b). SECTION 19. 560.7995 (4) (e) of the statutes is amended to read:
17	expires or if the person does any of the following:
16	under par. (b) $\underline{1}$ when the designation of the applicable airport development zone
15	560.7995 (4) (c) (intro.) The department shall revoke a person's certification
14	SECTION 18. 560.7995 (4) (c) (intro.) of the statutes is amended to read:
13	INSERT 20-11
12	$234.\overset{\checkmark}{255}$
11	ss. 23.169, 36.11 (29r), 38.04 (10m), 41.11 (1r), 84.01 (11m), 93.07 (20), and
10	INSERT 12-4
9	9. Any recommended changes to the program.
8	recipient under the program in the previous year.
7	8. The sum total of all grants and loans awarded to and received by each
6	year.
5	7. The recipient of each grant or loan made under the program in the previous
4	year.
3	6. The amount of each grant and loan made under the program in the previous
2	5. The number of loans made under the program in the previous year.
1	4. The number of grants made under the program in the previous year.

1	SUBCHAPTER VII
2	MINORITY BUSINESS EARLY PLANNING AND DEVELOPMENT PROJECTS
3	GRANTS AND LOANS
4	INSERT 21-6
5	SECTION 25. 560.81 (title) of the statutes is repealed.
6	SECTION 22. 560.81 (intro.) of the statutes is renumbered 560.82 (1g) and
7	amended to read:
8	560.82 (1g) (intro.) The department shall make a grant or loan to an eligible
9	recipient or local development corporation under this subchapter if any of the
10	following apply: the board awards a grant or loan to the eligible recipient or local
11	development corporation under sub. (1m).
12	History: 1989 a. 31, 335; 1997 a. 27; 1999 a. 9; 2003 a. 33. SECTION 28. 560.81 (1) to (4) of the statutes are repealed.
13	SECTION 24. 560.82 (title) of the statutes is amended to read:
14	560.82 (title) Minority business early planning grants and loans.
15	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 25. 560.82 (1) of the statutes is renumbered 560.82 (1m) (intro.) and
16	amended to read:
17)	560.82 (1m) Subject to s. 560.84, the department The board may award a grant
18	or loan under this section to an any of the following:
19	(a) Subject to s. 560.84, an eligible recipient, as defined in s. 560.80 (5) (a), to
20	fund an early planning project.
21	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 26. 560.82 (1m) (b) and (c) of the statutes are created to read:
22	560.82 (1m) (b) Subject to s. 560.84, an eligible recipient or local development
23	corporation that submits application materials in a form specified by the department
24	by rule to fund eligible development project costs.

1	(c) A local development corporation to make grants or loans under sub. (2g) (a)
2	1. or to fund a revolving fund program under sub. (2g) (a) 2.
3	SECTION 25. 560.82 (2) (intro.) of the statutes is amended to read:
4	560.82 (2) (intro.) The department board may not award a grant or loan under
5	sub. (1) (1m) (a) unless the eligible recipient, as defined in s. 560.80 (5) (a), submits
6	an application, in a form required by the department, that contains or describes all
7	of the following:
8	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 28. 560.82 (3) (intro.) of the statutes is amended to read:
9	560.82 (3) (intro.) An eligible recipient, as defined in s. 560.80 (5) (a), who
10	receives a grant or loan under sub. (1) $(1m)$ (a) or s. 560.835 (6), 2001 stats., may only
11	use the proceeds of the grant for the following purposes:
12	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 29. 560.82 (4) (intro.) of the statutes is amended to read:
13	560.82 (4) (intro.) In any fiscal biennium, the department The board may not
14	do any of the following:
15	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 30. 560.82 (4) (a) (intro.) of the statutes is amended to read:
16	560.82 (4) (a) (intro.) Award in a fiscal biennium, for grants or loans under sub.
17	(1) $(1m)$ (a) , more than 25% of the total of all of the following:
18	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27, 2001 a. 16; 2003 a. 33. SECTION 3. 560.82 (4) (a) 2. of the statutes is amended to read:
19	2. The lesser of the funds received in a fiscal biennium in repayment of grants
20	or loans under s. 560.83 , 2005 stats., and this section or the funds appropriated for
21	the fiscal biennium under s. 20.143 (1) (im).
22	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a 27; 2001 a. 16; 2003 a. 33. SECTION 32. 560.82 (4) (b) of the statutes is amended to read:

1	560.82 (4) (b) Award, in a fiscal biennium to any one eligible recipient, as
2	defined in s. 560.80(5)(a), or for any one early planning project, grants or loans under
3	sub. (1) (1m) (a) that total more than \$15,000.
4	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 33. 560.82 (5) (a) of the statutes is repealed.
5	SECTION 34. 560.82 (5) (b) of the statutes is renumbered 560.82 (5) and
6	amended to read:
7	560.82 (5) If the department board awards a grant or loan under sub. (1) (1m)
8	(a), the department may contract directly with and pay grant or loan proceeds
9	directly to any person providing technical or management assistance to the grant <u>or</u>
LO	<u>loan</u> recipient.
11	History: 1989 a. 31; 1991 a. 269; 1993 a. 16; 1995 a. 27, 216; 1997 a. 27; 2001 a. 16; 2003 a. 33. SECTION 35. 560.83 (title) of the statutes is repealed.
12	SECTION 36: 560.83 (1) of the statutes is repealed.
L3	SECTION 37. 560.83 (2) of the statutes is renumbered 560.82 (2g).
l 4	SECTION 38: 560.83 (3) of the statutes is renumbered 560.82 (2g) (c) and
15	amended to read:
16	560.82 (2g) (c) The board may not award a grant or loan under sub. (1) or (2)
17	unless the eligible recipient or the local development corporation submits an
18	application, or other materials, in a form specified by the department by rule.
19	History: 1989 a. 31; 1997 a. 27; 1999 a. 9. SECTION 39. 560.83 (4) (a) of the statutes is renumbered 560.82 (4) (c) and
20	amended to read:
21	560.82 (4) (c) In Award in any fiscal biennium, the board may not award, to any
22	one eligible recipient or local development corporation or for any one development

1	project, grants or loans under sub. (1) (1m) (b) that total more than \$100,000 in a
2	fiscal biennium.
3	History: 1989 a. 31; 1997 a. 27; 1999 a. 9. SECTION 40: 560.83 (4) (b) of the statutes is renumbered 560.82 (4) (d) and
4	amended to read:
5	560.82 (4) (d) In Award, in any fiscal year, the board may not award to any one
6	local development corporation, grants or loans under sub. (2) $(1m)$ (c) that total more
7	than \$200,000.
8	History: 1989 a. 31; 1997 a. 27; 1999 a. 9. INSERT 25-1
9	SECTION 4. 560.84 (1) (intro.) of the statutes is amended to read:
10	560.84 (1) (intro.) The department or board may not award a grant or loan for
11	a project under this subchapter unless, after considering the application or other
12	material submitted by the eligible recipient or local development corporation, the
13	department or board determines all of the following:
14	History: 1989 a. 31, 335; 1993 a. 16; 1995 a. 27; 1997 a. 27; 2003 a. 33. INSERT 25-18
15	SECTION 2. 560.84 (2) (intro.) of the statutes is amended to read:
16	560.84 (2) (intro.) The board or department shall consider all of the following
17	before awarding a grant or loan to an eligible recipient or local development
18	corporation for a project:
19	History: 1989 a. 31, 335; 1993 a. 16; 1995 a. 27; 1997 a. 27; 2003 a. 33. INSERT 25-23
20	SECTION 43. 560.84 (2) (a) 1. of the statutes is amended to read:
21	560.84 (2) (a) 1. If an early planning project under s. 560.82, the extent to which
22	the project will increase employment in this state.
23	History: 1989 a. 31, 335; 1993 a. 16; 1995 a. 27; 1997 a. 27; 2003 a. 33. SECTION 44. 560.85 (3) (a) of the statutes is amended to read:

Insert Anal-2

Current law authorizes Commerce to award early planning project grants to certain eligible recipients. An "early planning project" is defined under current law as "the preliminary stages of considering and planning the start-up or expansion of a business that will be a minority business." Under current law, eligible recipients include individuals who are minority group members and residents of this state. The bill does not change the definition of "early planning project" or "eligible recipient." The bill transfers to the Minority Business Development Board the authority to award grants and permits the board to award early planning project loans as well as grants.

Insert Anal-3

Under the bill, Commerce must still report the information required under current law, but the bill requires that all economic development reporting be made in one comprehensive annual document. In addition, under the bill, each of the following entities must submit to the legislature a comprehensive annual report detailing its economic development activities: 1) the University of Wisconsin System; 2) DATCP; 3) DNR; 4) WHEDA; 5) the Department of Tourism; 6) the Technical College System; and 7) the Department of Transportation.

(3) A requirement that each grant or loan recipient submit a report to the department. Each contract with a recipient of a grant or loan under the program shall specify the frequency and format of the report to be submitted to the department and the performance measures to be included in the report.

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